

GATES COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$8,525,950	\$800,018	\$1,109,095	1.2239	\$10,435,063
LABOR INCOME	\$4,133,714	\$214,060	\$215,864	1.1040	\$4,563,638
EMPLOYMENT	121	11	11	1.1837	143
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$515,754
MEDICAID EXPENDITURES					\$10,686,368
NUMBER OF MEDICAID ELIGIBLE					2,173
FEDERAL TRANSFER PAYMENTS					\$63,028,000

- In 2008 it is estimated that Gates County's health care industries produced over \$8 million in direct output revenue and contributed an additional \$2 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$10 million. The Output multiplier (1.2239) shows that for every \$1 in revenue produced by health care industries and additional \$0.22 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$4 million (direct) and contributed an additional \$430,000 (indirect and induced) for a total labor income that can be attributed to health care industries of \$4.5 million. The Labor Income multiplier (1.1040) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.10 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 121 (direct) and generated an additional 22 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 143. The Employment multiplier (1.1837) shows that for every 1 worker employed in the health care industry, an additional 0.18 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 11% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 11% it is estimated that the \$4.5 million paid to health care and support employees generated over \$515,000 in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$515,000 generated by retail sales would be subject to both state and county taxes – generating additional revenue.

GATES**2008**

Population	11,708
Area Sq. Miles	341
Persons per square mile	34
Number Employed	2,836
Unemployment Rate	5.5%
# of Industries	93
# of Households	4,140
Per Capita Income	\$25,679
Median Household Income	\$44,737
Total Personal Income	\$300,653,400
Gross County Retail Sales	\$33,978,000
Local Retail Sales Capture Ratio	11.30%
Federal Medical Transfer Payments	\$63,028,000
Number of Medicaid Eligibles	2,173
Medicaid Expenditures	\$10,686,368

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$294,311	\$20,345	\$33,828	1.1841	\$348,483	
Labor Income	\$134,346	\$5,589	\$6,942	1.0933	\$146,877	\$16,599
Employment	7	0	0	1.0931	7	
Home Health Care Services						
Output	\$0	\$0	\$0	0.0000	\$0	
Labor Income	\$0	\$0	\$0	0.0000	\$0	\$0
Employment	0	0	0	0.0000	0	
Physicians, Dentists, other Health Professionals						
Output	\$1,356,929	\$106,923	\$196,064	1.2233	\$1,659,916	
Labor Income	\$690,531	\$27,737	\$35,696	1.0919	\$753,965	\$85,208
Employment	12	1	2	1.2830	16	
Ambulatory and Outpatient Health Care Services						
Output	\$4,009,621	\$488,043	\$373,151	1.2148	\$4,870,815	
Labor Income	\$1,253,852	\$132,995	\$68,923	1.1610	\$1,455,770	\$164,522
Employment	35	6	4	1.2893	46	
Hospitals						
Output	\$0	\$0	\$0	0.0000	\$0	
Labor Income	\$0	\$0	\$0	0.0000	\$0	\$0
Employment	0	0	0	0.0000	0	
Nursing and Residential Care Facilities						
Output	\$2,865,089	\$184,707	\$506,052	1.2411	\$3,555,848	
Labor Income	\$2,054,985	\$47,739	\$104,303	1.0740	\$2,207,027	\$249,425
Employment	67	3	5	1.1185	75	
TOTAL						
Output	\$8,525,950	\$800,018	\$1,109,095	1.2239	\$10,435,063	
Labor Income	\$4,133,714	\$214,060	\$215,864	1.1040	\$4,563,638	\$515,754
Employment	121	11	11	1.1837	143	